

Appendix 4C

Quarterly cash flow report for entities subject to Listing Rule 4.7B

Name of entity

Collection House Ltd

ABN

74 010 230 716

Quarter ended ("current quarter")

31 December 2021

Consolidated statement of cash flows	Current quarter \$A'000	Year to date (6 months) \$A'000
1. Cash flows from operating activities		
1.1 Receipts from customers	14,094	31,929
1.2 Payments for		
(a) research and development	-	-
(b) product manufacturing and operating costs	(896)	(2,030)
(c) advertising and marketing	(4)	(10)
(d) leased assets	(16)	(39)
(e) staff costs	(11,999)	(23,059)
(f) administration and corporate costs	(5,647)	(12,420)
1.3 Dividends received (see note 3)	-	-
1.4 Interest received	-	-
1.5 Interest and other costs of finance paid	(359)	(737)
1.6 Income taxes refunded	12,334	12,334
1.7 Government grants and tax incentives	398	1,316
1.8 Other (provide details if material)	-	-
1.9 Net cash from / (used in) operating activities	7,905	7,284

Current quarter net cash of \$7,905,000 when adjusted for the \$12,334,000 income tax refund reflects an adjusted \$4,429,000 net cash used in operating activities.

2. Cash flows from investing activities		
2.1 Payments to acquire:		
(a) entities	-	-
(b) businesses	-	-
(c) property, plant and equipment	(235)	(404)
(d) investments	-	-
(e) intellectual property	-	-

Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
	(f) other non-current assets	(353)	(692)
2.2	Proceeds from disposal of:		
	(a) entities	-	-
	(b) businesses	-	-
	(c) property, plant and equipment	-	-
	(d) investments	-	-
	(e) intellectual property	-	-
	(f) other non-current assets	-	-
2.3	Cash flows from loans to other entities	-	-
2.4	Dividends received (see note 3)	-	-
2.5	Other (provide details if material)	-	-
2.6	Net cash from / (used in) investing activities	(588)	(1,096)

3.	Cash flows from financing activities		
3.1	Proceeds from issues of equity securities (excluding convertible debt securities)	-	-
3.2	Proceeds from issue of convertible debt securities	-	-
3.3	Proceeds from exercise of options	-	-
3.4	Transaction costs related to issues of equity securities or convertible debt securities	-	-
3.5	Proceeds from borrowings	3,620	3,797
3.6	Repayment of borrowings	(10,063)	(10,481)
3.7	Transaction costs related to loans and borrowings	(164)	(737)
3.8	Dividends paid	-	-
3.9	Other (provide details if material)	(2,104)	(4,126)
3.10	Net cash from / (used in) financing activities	(8,711)	(11,547)

4.	Net increase / (decrease) in cash and cash equivalents for the period		
4.1	Cash and cash equivalents at beginning of period	3,323	7,288
4.2	Net cash from / (used in) operating activities (item 1.9 above)	7,905	7,284
4.3	Net cash from / (used in) investing activities (item 2.6 above)	(588)	(1,096)

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Consolidated statement of cash flows		Current quarter \$A'000	Year to date (6 months) \$A'000
4.4	Net cash from / (used in) financing activities (item 3.10 above)	(8,711)	(11,547)
4.5	Effect of movement in exchange rates on cash held	-	-
4.6	Cash and cash equivalents at end of period	1,929	1,929

Opening balance in item 4.1 adjusted by (\$3,991.49) due to late entry posted in the FY21 Financial Statements.

5.	Reconciliation of cash and cash equivalents	Current quarter \$A'000	Previous quarter \$A'000
	at the end of the quarter (as shown in the consolidated statement of cash flows) to the related items in the accounts		
5.1	Bank balances	1,929	3,323
5.2	Call deposits	-	-
5.3	Bank overdrafts	-	-
5.4	Other (provide details)	-	-
5.5	Cash and cash equivalents at end of quarter (should equal item 4.6 above)	1,929	3,323

Opening balance in item 4.1 adjusted by (\$3,991.49) due to late entry posted in the FY21 Financial Statements.

6. Payments to related parties of the entity and their associates

- 6.1 Aggregate amount of payments to related parties and their associates included in item 1
- 6.2 Aggregate amount of payments to related parties and their associates included in item 2

**Current quarter
\$A'000**

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Note: if any amounts are shown in items 6.1 or 6.2, your quarterly activity report must include a description of, and an explanation for, such payments

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7. Financing facilities <i>Note: the term "facility" includes all forms of financing arrangements available to the entity. Add notes as necessary for an understanding of the sources of finance available to the entity.</i>	Total facility amount at quarter end \$A'000	Amount drawn at quarter end \$A'000
7.1 Loan facilities	54,851	54,851
7.2 Credit standby arrangements	-	-
7.3 Other (please specify)	1,117	1,117
7.4 Total financing facilities	55,968	55,968

7.5 **Unused financing facilities available at quarter end** -

7.6 Include in the box below a description of each facility above, including the lender, interest rate, maturity date and whether it is secured or unsecured. If any additional financing facilities have been entered into or are proposed to be entered into after quarter end, include a note providing details of those facilities as well.

Loan facilities are variable interest rate and secured over the assets of the Group. The facilities mature on 31 December 2023. The average effective interest rate applicable to these facilities over the quarter is 5.7%.

Other facilities consist of minor loans related to funding insurance premiums, IT licences and IT equipment. The current loans have equal monthly payments, a maturity between 12 to 24 months, and an interest rate range of 6.2% to 7.5%.

8. Estimated cash available for future operating activities	\$A'000
8.1 Net cash from / (used in) operating activities (Item 1.9)	7,905
8.2 Cash and cash equivalents at quarter end (Item 4.6)	1,929
8.3 Unused finance facilities available at quarter end (Item 7.5)	-
8.4 Total available funding (Item 8.2 + Item 8.3)	1,929
8.5 Estimated quarters of funding available (Item 8.4 divided by Item 8.1)	0

8.6 If Item 8.5 is less than 2 quarters, please provide answers to the following questions:

1. Does the entity expect that it will continue to have the current level of net operating cash flows for the time being and, if not, why not?

CLH's closing cash balance was impacted by non-payment of expected Client invoices of \$1,242,000 before 31 December 2021 which were subsequently paid in January 2022. This would have led to similar closing balance to the previous quarter of \$3,171,000.

CLH expects to have the current level of operating cashflows (excluding the tax refund) till the end of the third quarter of this current FY, when it expects its Client revenue activities to improve.

2. Has the entity taken any steps, or does it propose to take any steps, to raise further cash to fund its operations and, if so, what are those steps and how likely does it believe that they will be successful?

CLH's lenders provided \$3m of loans during the 2nd quarter of this FY and have provided an additional \$1m in funding in the third quarter. CLH is also in the process of negotiating with its banks for an extension to the existing facilities, required to fund it through to forecast periods of improved performance. During this second quarter and currently continuing, CLH has been negotiating with external parties in relation to the restructure of the existing bank facilities and the provision of additional working capital funding.

3. Does the entity expect to be able to continue its operations and to meet its business objectives and, if so, on what basis?

Subject to receiving the extension and additional funding from its banks or alternatively the restructuring of its existing bank facilities including the provision of additional working capital from external parties, CLH expects to be able to continue its operations and to meet its business objectives.

Compliance statement

- 1 This statement has been prepared in accordance with accounting standards and policies which comply with Listing Rule 19.11A.
- 2 This statement gives a true and fair view of the matters disclosed.

Date:31 January 2022.....

Authorised by:Board of Directors.....
(Name of body or officer authorising release – see note 4)

Notes

1. This quarterly cash flow report and the accompanying activity report provide a basis for informing the market about the entity's activities for the past quarter, how they have been financed and the effect this has had on its cash position. An entity that wishes to disclose additional information over and above the minimum required under the Listing Rules is encouraged to do so.
2. If this quarterly cash flow report has been prepared in accordance with Australian Accounting Standards, the definitions in, and provisions of, *AASB 107: Statement of Cash Flows* apply to this report. If this quarterly cash flow report has been prepared in accordance with other accounting standards agreed by ASX pursuant to Listing Rule 19.11A, the corresponding equivalent standard applies to this report.
3. Dividends received may be classified either as cash flows from operating activities or cash flows from investing activities, depending on the accounting policy of the entity.
4. If this report has been authorised for release to the market by your board of directors, you can insert here: "By the board". If it has been authorised for release to the market by a committee of your board of directors, you can insert here: "By the [name of board committee – eg Audit and Risk Committee]". If it has been authorised for release to the market by a disclosure committee, you can insert here: "By the Disclosure Committee".
5. If this report has been authorised for release to the market by your board of directors and you wish to hold yourself out as complying with recommendation 4.2 of the ASX Corporate Governance Council's *Corporate Governance Principles and Recommendations*, the board should have received a declaration from its CEO and CFO that, in their opinion, the financial records of the entity have been properly maintained, that this report complies with the appropriate accounting standards and gives a true and fair view of the cash flows of the entity, and that their opinion has been formed on the basis of a sound system of risk management and internal control which is operating effectively.