

Collection House Limited

Corporate Governance Statement

| Approved By | CLH Board | |
|----------------------|------------|--|
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Corporate Governance Statement

Corporate Governance at Collection House

The Directors and Executive leadership Team (ELT) of Collection House Limited (the Company) are committed to conducting the business in an ethical manner that demonstrates the highest standard of good corporate governance and fosters a culture that values ethical behaviour and integrity.

The Company's Corporate Governance Statement (Statement) describes the key corporate governance policies and practices to meet our legislative and regulatory requirements including, the fourth edition of ASX Corporate Governance Council's Principles and Recommendations (Recommendations) for the year ending 30 June 2020 (the reporting period).

The Board reviews and updates the Company's corporate governance system, policies and practices to ensure that they reflect changes in law, stakeholder expectations, and the current operating environment, as well as aligning the Company's practices to best practice developments in governance.

This Statement has been approved by the Collection House Limited Board on 23 December 2020.

Our Purpose and Values

The Company's purpose is to deliver excellence in client and customer solutions by putting our customers at the heart of everything we do, and enhance shareholder value.

We are guided by our overarching principles of:

- Customer Centric Approach refining the Company's value proposition by simplifying our core collection practices and any underpinning organisational activities in order to create an enhanced customer focus that results in customer interactions that deliver the right customer outcomes.
- Building a diverse and inclusive culture embracing and recognising the diversity of our people and by
 creating a working environment where our people experience connectivity with the business and others,
 where they are inspired and empowered to achieve better client and customer centric outcomes, where
 they experience a sense of being a part of a team, trust, belonging and shared responsibility, where their
 input to the business is acknowledged and respected.
- Ethical behaviour, honesty, integrity and transparency continuing to enhance our governance framework and culture to provide and demonstrate, at a company level and an individual level, the highest level of assurance and transparency around ethical behaviour, honesty, integrity and transparency and regulatory compliance to our clients, customers and stakeholders at all times.
- Improve Stakeholder engagement pro-active engagement, enhanced listening and acting with humility and delivering prompt outcomes when responding to stakeholder feedback.
- Simplify our business focus our strategy on core operational capabilities to strive to become the first choice in receivables management services through superior insight, innovation and customer care.

More information

The Company's key corporate governance policies, Board and Committee Charters, and checklist detailing its compliance with the ASX Corporate Governance Council's Principles and Recommendations (Appendix 4G) are available from its website at www.collectionhouse.com.au/investors-corporate-governance.

This Statement refers to Anthony Rivas, the retired Managing Director and Chief Executive Officer, as he held these positions at the commencement of the reporting period up to and including his retirement date of 24 November 2019. On and from 25 November 2019, Doug McAlpine holds the position as Chief Executive Officer.





The diagram above shows the Company's Corporate Governance Framework (CGF) which comprises of the Board and three Board Committees that oversee the business. The robust structure is based on clear accountability and responsibility through effective delegation and adequate oversight by way of a 'three lines of defence' model.

The Board is responsible for guiding and monitoring the Company on behalf of its Shareholders, to account for performance and deliver long-term Shareholder value. The Board is responsible for the Company's strategic direction and risk appetite, for monitoring and guiding management, setting desired expectations including values, ethical behaviour and culture, for overseeing effective governance and ensuring the Company's long-term financial soundness.

The relationship between the Board and its Senior Executives is critical to the Company's long-term success.

In discharging its responsibilities and functions, the Board may choose to delegate any of its powers to a Board Committee or to other persons in accordance with the Constitution. In the case of a Board Committee, the delegated powers will be reflected in the Charter of that Committee which shall be approved by the Board and reviewed annually. At its discretion, the Board may form, or dissolve, working committees, as and when required, to perform specific tasks.

During the reporting period, the Board had delegated responsibility to the Chief Executive Officer (CEO) and the Senior Executives, for matters that are not specifically reserved for the Board – such as the day-to-day management of the Company's affairs and the implementation of its corporate strategy. These delegations are reviewed on an annual basis.

A full list of specific functions that are reserved for the Board together with a list of functions delegated to the CEO, and the Senior Executives is set out in the Board Charter. The Board Charter together with the Committee Charters are available at www.collectionhouse.com.au/investors-corporate-governance.



The key functions of the Board and its Committees are outlined further below. Copies of the Board and Committee Charters can be found on our website at www.collectionhouse.com.au/investors-corporategovernance.

Roles and Responsibilities of Board, the CEO and Oversight

All corporate governance charters, policies and procedures are reviewed annually by the Board and its Board Committees to ensure that the Company meets its legal and regulatory requirements together with our stakeholder expectations.

Summaries of the corporate responsibilities of the Board, the Board Chair, each Board Committee, and the CEO are set out below.

The Board

The Board's role is to provide leadership and strategic guidance for Collection House, and to provide effective oversight of management. The Board is accountable to security holders for Collection House's performance and aspires to excellence in governance standards. The specific responsibilities of the Board encompass the matters specified in the Constitution and the management of the Board's affairs.

The key responsibilities of the Board include, but are not limited to:

- selecting and appointing the CEO, the Chief Financial Officer (CFO) and other Executive Leadership Team (ELT) members that the Board determines
- determining the corporate goals and objectives relevant to the CEO's remuneration, and evaluating the performance of the CEO in light of these objectives
- reviewing the succession plans for the CEO, CFO and other ELT members that the Board determines
- approving Collection House's strategic plan and objectives, and significant corporate strategic initiatives, and monitoring performance against such initiatives
- approving Collection House's financial statements and annual budget, and monitoring financial performance against forecast and budget
- considering and approving Collection House's Board Renewal Policy
- considering and approving Collection House's Remuneration Policy and Diversity Policy in consultation with the Remuneration and Nomination Committee
- determining the size of bonus / incentive pools as part of Collection House's annual plan based on consideration of pre-determined business performance indicators and Collection House's financial soundness
- determining dividend policy and the amount, nature and timing of dividends to be paid
- approving and overseeing the operation of Collection House's risk management framework, including assessing its effectiveness, reviewing Collection House's key risks and the effectiveness of internal controls to mitigate those risks
- setting the risk appetite within which the Board expects management to operate
- selecting, appointing and terminating the External Auditor, including associated recommendations to shareholders for approval
- reviewing and approving Non-Executive Directors' Board and Committee fees, subject to the Board fee pool approved by shareholders
- maintaining ongoing dialogue with the External Auditor, and, where appropriate, regulators, to provide reasonable assurance of compliance with all regulatory requirements such as accounting standards, competition and consumer legislation, corporations law, ASX Listing Rules, Australian Consumer Law, privacy law and occupational health and safety
- overseeing Collection House's Audit & Risk Management Committee's evaluation the performance and ongoing independence of the External Auditor.

The Board Charter is available on our website at www.collectionhouse.com.au/investors-corporate-governance.



The Board Chair

The Board will appoint one of its Members to be the Board Chair in accordance with the Constitution. It is the responsibility of the Chair to:

- Represents the views of the Board and the Company to stakeholders, including shareholders, regulators and the community.
- Liaising, and being a central point of contact, with the Directors of the Board.
- Chairs Board meetings. In the event the Chair is absent at a Board meeting, the Deputy Chair, or in his/her absence, a Chair elected by the Directors at that Board meeting, will preside over that Board meeting.
- Chairing the Annual General Meeting of Shareholders, along with other General Meetings of Shareholders that may be held.
- Liaising with the CEO and Company Secretary on the agenda for Board meetings and on the general business and management of Collection House.
- Ensuring that the Board's performance and remuneration, and that of its Committees and Directors, are evaluated annually.
- Ensuring that the Board Charter, and the charters of Committees established by the Board are reviewed annually.

Board Committees

The Board has three principal Committees, these are the:

- Audit & Risk Management Committee (ARMC)
- Remuneration and Nomination Committee (R&NC)
- Purchased Debt Ledger Investment Committee (PDL)

The Committee Charter sets out roles, functions, responsibilities and composition requirements for each committee. The charters are available on our website www.collectionhouse.com.au/investors-corporate-governance.

A summary of each Board Committees is set out below:

| Board Committee | Roles/Functions | Composition | Members |
|---------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------|
| Audit & Risk Management Committee | Assist the Board in discharging its responsibilities in relation to: the integrity of Collection House's financial reporting the identification and management of key financial, regulatory and operational risks the adequacy of the internal control framework regulatory compliance Collection House's external and internal audit functions. | Minimum of three and not more than five members. At least two members are independent Non- Executive Directors. Chaired by Independent Non- Executive Director who is not the Board Chair. | Members as at the date of the report are • Ms Sandra Birkensleigh (Chair) • Mr Leigh Berkley • Mr Michael Knox • Ms Catherine McDowell |
| Remuneration and Nomination Committee | Assist the Board in discharging its responsibilities in relation to: remuneration framework and structure, and incentive reward plan Board membership and composition Board performance. | Minimum of three and not more than five independent Non- Executive Directors. At least two members, or a majority, are independent Non- Executive Directors. Chaired by Independent Non- Executive Director who is not the Board Chair. | Members as at the date of the report are • Ms Catherine McDowell (Chair) • Mr Leigh Berkley • Ms Sandra Birkensleigh • Mr Michael Knox |



From time to time, other working Committees may be established by the Board to carry out a certain function or requirement. During the reporting period no special purpose Committees were established.

As all Directors comprise the Board and each Committee, all directors have access to Committee papers, may attend Committee meetings, and receive minutes of Committee meetings.

Board and Board Committee Meetings

The number and attendance of Board and Board Committee meetings held in the 2020 financial year is set out below:

| Director | Board or Committee Meetings | Number of Meetings | Attended |
|---------------------|------------------------------------------|--------------------|----------|
| Leigh Berkley | Board | 10 | 10 |
| | Audit & Risk Management Committee | 5 | 5 |
| | Remuneration and Nomination Committee | 4 | 4 |
| | Purchased Debt Ledger Committee | 5 | 5 |
| Sandra Birkensleigh | Board | 10 | 10 |
| | Audit & Risk Management Committee | 5 | 5 |
| | Remuneration and Nomination Committee | 4 | 4 |
| | Purchased Debt Ledger Committee | 5 | 2 |
| Michael Knox | Board | 10 | 10 |
| | Audit & Risk Management Committee | 5 | 5 |
| | Remuneration and Nomination Committee | 4 | 4 |
| | Purchased Debt Ledger Committee | 5 | 2 |
| Catherine McDowell | Board | 10 | 9 |
| | Audit & Risk Management Committee | 5 | 4 |
| | Remuneration and Nomination Committee | 4 | 4 |
| | Purchased Debt Ledger Committee | 5 | 2 |
| Anthony Rivas | Board | 10 | 2 |
| | Audit & Risk Management Committee | 5 | 2 |
| | Remuneration and Nomination Committee | 4 | 1 |
| | Purchased Debt Ledger Committee | 5 | - |



The CEO

The CEO is responsible for:

- the ongoing management of Collection House in accordance with the strategies, policies and performance plan approved by the Board
- developing, in conjunction with the Board and the ELT, Collection House's strategic and business vision and direction
- developing, in conjunction with the ELT, a performance plan to implement the strategic and business vision and direction
- agreeing with the Board, the terms and conditions of appointment of senior executives for Board approval
- appointing the ELT and senior management team, and delegating appropriate authority to enable management to achieve Collection House's goals and objectives
- endorsing the terms and conditions of appointment of all other staff members
- providing strong leadership to, and effective management of, Collection House in order to maintain and enhance the reputation of the Company, and maximise financial performance and business efficiency
- ensuring compliance with legal, regulatory and relevant industry requirements
- keeping the Board informed, at an appropriate level, of the activities of the Company.

Monitoring and Policies

The Board demonstrates its commitment to, and encourages a culture of ethical and responsible behaviour in all business activities and operations carried out by the Company. This is achieved by articulating in the Code of Conduct for Directors and Senior Executives, together with the philosophy and standards the Board regards as 'acceptable business' and 'ethical practices' for its Directors, Senior Executives and all employees.

There are a number of policies in place as part of the governance framework to assist the Board in monitoring and regulating expected behaviours and stakeholder expectations.

A summary of these policies is provided below.

Anti-Bribery and Corruption

Collection House Limited and its subsidiaries, collectively referred to as Collection House, is committed to maintaining a high standard of integrity, investor confidence and good corporate governance.

An Anti-Bribery & Corruption Policy and Standard has been created to:

- acknowledge the serious nature of bribery and corruption;
- establish controls to minimise the risk of non-compliance with all applicable anti-bribery and corruption regulations;
- ensure that Collection House and its subsidiaries conduct business in a socially responsible manner;
- set out the responsibilities of employees in relation to anti-bribery and corruption;
- prohibit employees from directly or indirectly giving, offering, promising, requesting, authorising or requesting a bribe, facilitation payments or any other improper benefits to another person, including public officials; and
- outline the requirements for escalating any Anti-Corruption policy breaches.

Any material breaches of the policy must be reported to the Board. The Company's Anti-Bribery and Corruption Policy is available on our website at www.collectionhouse.com.au/investors-corporategovernance.

Code of Conduct

The Code of Conduct outlines the standard of ethical behaviour that is expected of its Directors and Officers at all times. Together with the philosophy for all employees, these policies act as the guiding principles for acceptable behaviours and responsibilities. It also states:

• practices required by employees to maintain confidence in Collection House's integrity and ethical standards



- expectations regarding professionalism, respect for the law, conflicts of interest, confidentiality, environment and good corporate values
- legal obligations of employees and the reasonable expectations of their stakeholders
- responsibility and accountability of individuals for reporting and investigating reports of unethical practices.

The Code is available on our website at www.collectionhouse.com.au/investors-corporategovernance.

Conflicts Management

The Company's Conflict of Interest Policy is does not permit our staff to participate in any activity which involves a conflict with their duties or responsibilities or which are prejudicial to our business. A conflict may be any that is actual, perceived or potential. The policy identifies where a potential conflict of interest may arise together with strategies for the management of the conflict of interest.

This Policy is available on our website at www.collectionhouse.com.au/investors-corporategovernance.

Diversity

The Company has established a policy concerning diversity and has disclosed the policy on its website at www.collectionhouse.com.au/investors-corporategovernance.

The Diversity Policy recognises that diversity can take many forms: cultural background, race, ethnicity, experience, gender, age, impairment or disability, sexual preference, religion, political beliefs or any other area of potential difference.

The Company values diversity and recognises the important benefits and contributions that people of diverse backgrounds make to the Company. Our diverse workforce is central to our continued growth and improved operational performance as employees of diverse backgrounds and experience are able to provide exceptional customer service to our equally diverse customer base.

Under the policy, and in accordance with the Board Charter, the Board is responsible for approving the Company's Diversity Policy, setting, and annually assessing, measurable objectives in relation to diversity and progress against achieving them (in conjunction with the R&NC).

In the reporting period, the R&NC reviewed and assessed, in accordance with the Diversity Policy, that the measurable objectives for the longer-term strategy for gender diversity, were achieved for the period:

- a continued focus on ensuring at least one female candidate is shortlisted for all Board, Senior Executive and Senior Management positions
- continued work in maintaining and increasing the number of female Managers with a 50 percent benchmark
- a continued commitment to ongoing training through The Leadership Academy and increasing participation of females into Executive Leadership Training by 5 percent, year on year.

Fit and Proper

The R&NC Charter requires all persons nominated or appointed to a Responsible Person role (including Directors) must satisfy the fit and proper requirements prior to their initial appointment, and be re-assessed biennially, or at any time information that may affect their fit and proper status becomes known. The Charter is available on our website at www.collectionhouse.com.au/investors-corporategovernance.

Modern Slavery

Collection House is committed to being a responsible business, sourcing responsibly, and improving ethical standards and working conditions within the supply chain.

The purpose of the policy is to ensure that Collection House and its subsidiaries:

- comply with the Modern Slavery Act and relevant local and national laws and regulations in jurisdictions where Collection House operates
- source products and services in accordance with legal obligations and community expectations.

The Company will publish our first statement in accordance with Australia's Modern Slavery Act 2018 in the 2021 financial year, reporting on our activities in the 2020 financial year.



The Company's Modern Slavery Policy is available on our website at www.collectionhouse.com.au/investorscorporategovernance.

Securities Trading

The Company has adopted a formal Securities Trading Policy, which details the Company's policy concerning trading in the Company's shares by Directors, members of the Senior Executive and all employees.

The policy is reviewed annually by the Board and was last updated and disclosed to the ASX on 26 April 2017, in accordance with ASX Listing Rules. The policy addresses each of the ASX requirements, including provisions relating to the prohibition of trading by Directors and members of the Senior Executive in the Company's securities.

The policy prohibits dealing in Securities when in possession of inside information. It also prohibits certain specified persons and their associates from dealing in Company securities within a black-out period.

Company employees who hold Collection House shares (unvested or vested as the case may be) under the Performance Rights Plan (PRP or the Plan) are not permitted to enter into margin lending arrangements or hedging in relation to CLH securities. This is on the grounds that the terms may require CLH securities to be sold during a prohibited Period or when the Prescribed Employee possesses Inside Information.

This restriction does not extend to other funding arrangements where CLH securities may be included as security. Company employees should consult the Company Secretary if they are uncertain as to whether an arrangement should be classified as a margin lending arrangement.

Company employees who have acquired shares on the exercise or conversion of performance rights under an incentive rights plan operated by the Company will not, in the usual course, be granted clearance to dispose of those shares while they remain employed by the Company. However, clearance may be granted in specified circumstances.

The Securities Trading Policy is available on our website at www.collectionhouse.com.au/investorscorporategovernance.

Whistleblower Protection

The Company encourages a culture where our people and others feel safe to reveal improper conduct, fraudulent activity or mismanagement.

The Company's Whistleblower policy provides whistleblowers, who may be an employee or an 'eligible whistleblower' as defined under the Corporations Act 2001 (Act), with a supportive work environment in which concerns regarding any misconduct or improper state of affair or circumstances (including unethical, illegal, corrupt or other inappropriate conduct) can be raised, without the whistleblower being subject to any form of retaliation or victimisation.

The policy outlines the procedures and the whistleblower protection and support available to a whistleblower who has disclosed improper conduct to:

- the Whistleblower Protection Officer
- an Executive Leadership Team member
- the Chair or a Non-Executive Director of the Collection House Board; or
- the external Whistleblower service, Stopline, that allows the whistleblower to raise concerns anonymously; and

The ARMC oversees the effectiveness of the Whistleblower program and is provided with regular reporting on the Whistleblower program. The Whistleblower Policy is available on our website at www.collectionhouse.com.au/investors-corporategovernance.

Board Effectiveness and adding value

The Board is committed to adding value and improving its practices in the discharge of its role and responsibilities.

An overview of the Board's composition and key corporate governance practices follows.



Board Members

The Company's Directors for some or all of the 2020 financial year is as follows.

| Current Directors | Appointed | Length of Service |
|----------------------------------------------------|-------------------|-------------------|
| Leigh Berkley - Chair Independent Non-Executive | 1 July 2016 | 4 years |
| Michael Knox Independent Non-Executive | 24 March 2017 | 3 years, 3 months |
| Catherine McDowell Independent Non-Executive | 17 September 2018 | 1 year, 9 months |
| Sandra Birkensleigh Independent Non-Executive | 17 September 2018 | 1 year, 9 months |
| Former Directors | Appointed | Retired |
| Anthony Rivas | 27 November 2017 | 24 November 2019 |

As at the date of this Statement, the Board comprised four independent Non-Executive Directors.

For details of the current Directors' experience and qualifications, refer to pages 18 and 19 of the 2020 Annual Report.

Board Composition

The Directors are all Non-Executive, independent, and have individually or collectively the relevant and desired skills and experience, diverse views and thinking. These qualities assist the Board in effectively exercising and discharging its responsibilities.

The Board has adopted the definition of independence as set out in the ASX Corporate Governance Recommendations. The Board, in assessing the independence of each Director, also takes into account the individual's interests in, and relationship with, Collection House and other entities.

The Board assesses the independence of each Director upon appointment and annually. The Board considers a Director to be independent if they are independent of Management and free from any business or other relationship that could materially interfere with, or could reasonably be perceived to materially interfere with, the exercise of their unfettered and independent judgement.

In the context of Director independence, 'Materiality' is considered from the perspective of both the Company and individual Director. In each case, the materiality of the interest, position, association or relationship needs to be assessed to determine whether it may interfere, or may reasonably be perceived to interfere, with the Director's capacity to bring an independent unfettered judgement to bear, and to act in the best interests of the Company.

Assessment requires consideration of both quantitative and qualitative elements. Qualitative factors considered include whether a relationship is strategically important, the competitive landscape, the nature of the relationship and the contractual or other arrangements governing it, and other factors which point to the actual ability of the Director in question to act in an independent manner.

In accordance with the Company's Conflict of Interest Policy and the Board of Directors' Charter, Directors have a continuing obligation to disclose any interests or relationships, including any related financial or other details, to the Board for determination as to whether that interest or relationship could, or could reasonably be perceived to, materially interfere with the exercise of a Director's unfettered and independent judgement. Conflicts of interest is a standing agenda item at each Board meeting, requiring each Director to disclose any new information which could, or could reasonably be perceived to, impair the Director's independence.



In applying its policy on independence, the Board's emphasis is to encourage independent judgement amongst all Directors at all times – irrespective of their background. Nonetheless, the independence of each Director is assessed annually.

The Board considers that all of its Non-executive Directors, including the Chair, were independent during the 2020 financial year and continue to be independent as at the date of this Statement.

Between 1 July 2019 and 24 November 2019, Anthony Rivas was engaged as an Executive Director and was not considered independent.

The Board's Charter provides that any Director with a material personal interest in a matter being considered by the Board or a Board Committee:

- Must give notice of such interest;
- Will be excused from Board or Committee discussions about the issue where a conflict exists; and
- Must not vote on the matter.

The Directors on the Board represent a range of ages, backgrounds and tenure. The Board set a gender diversity target of 40% female representation by the end of 2020. The Board first met this objective in 2019 and at the date of this Statement, there is 50% female representation on the Board.



Performance Evaluation

The Board recognises the importance of performance review, monitoring and improvement. An independent external evaluation of the Board and its Committees is conducted as and when determined by the Board. In the intervening years, an internal evaluation is conducted.

An internal evaluation review was held in 2020.

The performance review is usually facilitated internally and covers the role, composition, procedure and practices of the Board and its Committees. The individual responses provided are confidential to each Board and Committee member. The Chair formally discusses the results with the Directors and the Committees.

The Chair is reviewed by his fellow Directors adjudging his performance and contributions to the Board, Board discussions, leadership, and in guiding and assisting the Board to comply with its Charter.

During the reporting period, the Board and its Committees were evaluated following the end of the financial year and in accordance with a written survey, and as described above.

In addition to an informal evaluation process, the Board has been continuously evaluating its performance during the course of the 2020 financial year, in particular focusing on:

- issues relating to non-financial risk and reputation
- outstanding audit items and their remediation status
- key messages and actions for management arising from meetings of the Board.



Board Skill Matrix

The Board is committed to ensuring its composition has the appropriate collective mix of skills, experience, expertise and diversity to enable them to appropriately discharge their duties effectively.

The R&NC has been delegated the function of developing a skills matrix that sets out the mix of skills, experience and diversity that the Board currently has together with identifying the desired skills and diversity the Board aims to achieve.

Collectively, the Board has an extensive range of commercial skills and other relevant experience to ensure the effective management of the business. Board members, including some who are also directors of other ASX-listed companies, together have a combination of experience in the following business areas:

- Financial qualifications, experience and literacy
- Law, governance and regulation
- Data analytics/management
- Industry
- Risk and compliance
- Corporate strategy.

The Skills Matrix sets out the skills and experience considered essential to the effectiveness of the Board and its Board Committees. It is reviewed annually to ensure the appropriate skills and experience exist and identify any deficiencies.

Each Director rates their skills, expertise and experience from 1 to 6 for each competency (1 = basic experience, 2 = sound understanding, 3 = sound, working experience, 4 = strong understanding, 5 = extensive understanding and 6 = subject matter expert). The ratings are then weighted, based on Board assessed importance. The ratings are calibrated, and endorsed by the Board.

The below table shows the skills and experience considered desirable by the Board and the Board skills (as percentages).

| SKILLS/EXPERIENCE | DESIRED SKILLS % | BOARD SKILLS % |
|-------------------------------------------------------------|------------------|----------------|
| Legal and law practice | 50% | 50% |
| Collection industry | 60% | 67% |
| Regulatory insight | 60% | 71% |
| Governance and "Directorship" | 75% | 83% |
| Capital management | 70% | 79% |
| Product design and development | 50% | 63% |
| Risk Management and compliance | 70% | 79% |
| Assurance and audit | 55% | 67% |
| PDL management and pricing | 50% | 67% |
| Finance - Financial Statements, commercial, P&L and B/sheet | 75% | 75% |



| Strategy | 80% | 83% |
|----------------------------------------|-----|-----|
| Stakeholder management | 75% | 75% |
| Marketing and Communications | 70% | 71% |
| Operations | 60% | 63% |
| Customer/Consumer perspective | 75% | 83% |
| Advocacy and thought leadership | 70% | 79% |
| Customer Experience/Digital/Technology | 50% | 58% |

Board Renewal

The R&NC reviews and recommends succession plans to the Board to facilitate the transition of Directors and/or the CEO.

On 24 November 2019, Anthony Rivas retired as Managing Director and Chief Executive Officer. On and from 25 November 2019, Doug McAlpine was appointed as the Chief Executive Officer.

The Charter of the R&NC, which details its duties, objectives and responsibilities, is available at www.collectionhouse.com.au/investors-corporate-governance

Director Appointment and Re-Election

The Board, with the assistance of the R&NC, conducts a formal selection process when appointing new Non-Executive Directors.

The R&NC is responsible under its Charter for the selection and appointment of new Directors, which includes, but is not limited to, consideration of the following:

- The qualifications, experience and skills appropriate for an appointee, having regard to the skill set of the existing Board members and likely changes to the Board in the foreseeable future.
- Upon identifying a potential appointee, specific consideration is given to that candidate's:
 - competencies and qualifications;
 - meeting the fit and proper person criteria;
 - independence;
 - other directorships and time availability; and
 - the effect of their appointment on the overall balance and composition of the Board.

Where considered appropriate, a professional consultant may be engaged to identify prospective candidates.

The Company undertakes appropriate checks before appointing a person as a Director or recommending that person to the Company's shareholders as a Director. Those checks include criminal record and bankruptcy checks, and checks of the person's educational qualifications and employment history.

Each Director receives a letter setting out the terms of their appointment.

Under the Company's Constitution, any person appointed as a Director must stand for election at the next AGM following their appointment. In addition, with the exception of a Managing Director, Directors must not hold office without re-election beyond the third AGM following the meeting at which the Director was last elected or re-elected.

Board support for a Director's election or re-election may be subject to the Directors' performance review outcomes and any other matters the Board considers relevant.

The Board will provide shareholders disclosure of all material information relevant for a shareholder to make a properly informed decision to elect a Director at an AGM, including a recommendation on that Director's election.



Director Induction and Continuing Development

Upon appointment, an induction process is carried out as part of the new Director's appointment to the Board.

The induction process is designed to enable the immediate, active and valuable contribution by the incoming new Director to the Board's decision-making processes. Typically, the induction process involves the new Director meeting with their fellow Directors and the ELT members to discuss the Company's strategic objectives, financial affairs, culture, values, risks and operations.

An induction pack is also provided by the Company Secretary which documents a wide range of matters relevant to the Company's governance. This includes the roles, responsibilities and activities of the Board, its Committees, the CEO and the ELT.

Ongoing director education is provided through regular presentations on key business functions or activities. The external auditor and industry experts also address the Board from time to time on matters relevant to the Company's business or its operating environment.

Continuing education and training and/or professional development of Directors to enhance, maintain or develop skills and experience is encouraged and supported by the Board to assist the effective performance of the Director. The Board has delegated the function of identifying skills desired or identifying gaps that will result in professional development to the R&NC. Continuing education and training and/or professional development for those desired skills identified and/or gap filling, will be made available to Directors at the Company's expense.

Board Access to Information and Independent Advice

To enable the Company's Board to fulfil its role, each Director may obtain independent advice on relevant matters at the Company's expense.

Directors are entitled, with the approval of the Board Chairman, (which approval must not be unreasonably withheld or delayed) to obtain independent professional advice relating to their role as a Director. A copy of any advice received by a Director is made available to all other Board members, except where the circumstances make that inappropriate.

Further, all Directors have unrestricted and unfettered access to the Company's records and information, and receive regular detailed financial and operational reports from members of the ELT that enable them to carry out their duties.

The Chair and the Directors regularly consult with the CEO, the CFO / Company Secretary and members of the ELT. In addition, Directors may consult with, and request additional information from, any of the Company's employees.

Each Board Committee has the full authority of the Board to:

- Communicate and consult with external and internal persons and organisations concerning matters delegated to the Committee.
- Appoint independent experts to provide advice on matters delegated to the Committee.

Company Secretary

The Board has appointed Jonathon Idas, Chief Legal Officer, as the Company Secretary, whose qualifications, experience and other details are detailed on page 10 of the 2020 Annual Report. Full biographies are available on our website at www.collectionhouse.com.au/investors-board.

The role of the Company Secretary includes:

- advising the Board and its Committees on governance matters
- monitoring that Board and Committee policies and procedures are followed
- coordinating the timely completion and despatch of Board and Committee papers
- ensuring that the business at Board and Committee meetings are accurately captured in the minutes
- helping to organise and facilitate the induction and professional development of Directors.

The Company Secretary is accountable directly to the Board, through the Chair, on all matters to do with the proper functioning of the Board.



All Directors have access to the Company Secretary.

Developing and instilling the desired Culture

The Company is focussed on developing and nurturing a culture that supports that achievement of strategic goals and strategies though accountable decision making practices where the focus and outcome is centred on our clients, our customers and our stakeholders. The Board acknowledges that, during the Company's response to the COVID-19 pandemic, our Clients together with our regulatory stakeholders have placed their confidence and trust in the Company when delivering the best and most suitable outcome to our customers.

Culture has a critical role in the present and future of the Company. The CEO sets the cultural tone and expectations of the Company in achieving its strategic and economic goals and strategies. The Directors monitor culture and cultural change initiatives through information sourced from employee surveys, internal and external audit reports, compliance reports and stakeholder dialogue and feedback.

Maintaining a workplace free from discrimination and harassment, and continuing to ensure we maintain a workplace that supports staff with family, carer and cultural responsibilities is embedded into our culture. The Group will continue to strive to maintain its best practice standards in this area.

The Board has delegated to the R&NC the responsibility of instilling and developing the desired organisational culture, diversity requirements and inclusion, and the health, safety and wellbeing of our people.

The Company is committed to:

- Building and maintaining a more inclusive and diverse culture;
- Supporting flexible work practices;
- Providing our people, regardless of gender or sexual orientation, with access to paid leave and other support to assist them with caring and family responsibilities; and
- Rewarding our people responsibly.

A copy of the Charter is available on our website at www.collectionhouse.com.au/investorscorporategovernance.

Building a Diverse and Inclusive Culture

Our approach to building diverse and inclusive culture commences by embracing and recognising the diversity of our people and by creating a working environment where our people experience connectivity with the business and others, where they are inspired to achieve better client and customer centric outcomes, where they experience a sense of being a part of a team and belonging and where their input to the business is respected.

Gender Diversity

The R&NC is responsible for setting and approving measurable objectives for gender diversity in the composition of the Board. The R&NC is also responsible for setting measurable objectives for gender diversity applicable to the workforce more broadly (including senior executives).

Our progress towards achieving those objectives are:

| Roles to be held by women by 2020 | Progress as at 30 June 2019 | Progress as at 30 June 2020 |
|-------------------------------------|-----------------------------|-----------------------------|
| 40% of the Board | 40% | 50% |
| 40% of Executive Managers and above | 60% | 40% |
| 45% of Senior Manager positions | 40% | 69% |
| 45% of Manager and above roles | 41% | 61% |

Women represented 63% of the Company's workforce and 69% of senior leadership.



Flexible Work Practices

We believe that flexible working practices, when leveraged correctly can improve business productivity together with customer outcomes and employee wellbeing and enhances culture.

During the COVID-19 pandemic which occurred in the reporting period, the Company enacted part of our business continuity plan that enabled 99.9% of all of our employees to work remotely to prioritise their safety, health and wellbeing.

Supporting Working Parents

As our staff also include staff that are parents or are to be parents, family responsibilities for caring can impact staff members. The Company allows for both parents to share caring responsibilities.

Providing our staff with the ability to share family caring responsibilities creates an inclusive culture. Over the period, we have developed and implemented a more gender inclusive approach to parental leave and carer's support, particularly to improve men's access to parental leave.

The Company offers gender-neutral paid parental leave entitlements for primary carers, 16 weeks paid parental leave and a return-to-work facilitation.

The Company is a relevant employer under the Workplace Gender Equality Act. A copy of our WGEA reports together with our Diversity Policy can be found on our website at www.collectionhouse.com.au/investors-corporate-governance.

Corporate Reporting

The Audit & Risk Management Committee (ARMC) was established to review the integrity of the Company's financial reporting, and to oversee the Company's external and internal auditors.

The ARMC has adopted a formal Charter that outlines its duties and responsibilities.

When assessing the integrity of financial reporting, the ARMC requires that the financial information is adequate, appropriate, transparent, focused, and provides a reliable and accurate view of the Company's financial performance.

Before any financial information or Company announcement is released, confirmation must be obtained to confirm that the financial information or the Company announcement:

- is not false or inaccurate;
- does not contain misleading or deceptive statements or financial information;
- is not worded or provided is such a way that the financial information or announcement is likely to misleading or deceive; and
- is informative, and will not create a false market.

All financial information or company announcement must comply with all legislative and regulatory obligations and be compliant with the ASX Listing Rules.

The Company Secretary is charged with the responsibility for ensuring that appropriate checks and approvals have been completed prior to the Company making any release of the financial information or Company announcement.

CEO and CFO Declarations

In relation to the half-year and full-year financial statements, prior to the Board's endorsement, the CEO and CFO are required to provide the Board with written declarations, compliant with section 295A of the Corporations Act 2001, that the Company's financial records:

- have been properly maintained;
- and notes comply with the accounting standards and give a true and fair view of the financial position and performance of the Company; and
- comply with the requirements of the Corporations Act.



Further, in compliance with the Principles and Recommendations, the CEO and CFO also declare that their opinion has been formed on the basis of a sound system of risk management and internal controls which are operating effectively.

Continuous Disclosure

The continuous disclosure obligations contained in the Corporations Act and the ASX Listing Rules promotes investor confidence, creates an informed market and underpins market integrity. The Company, by complying with its disclosure obligations, ensures that it provides potential investors with equal access to timely, balanced and effective disclosures.

The Company's Continuous Disclosure Policy stipulates how the Company is to comply with its continuous disclosure obligations.

A copy of the policy is available on our website at www.collectionhouse.com.au/investors-corporategovernance.

The CEO, excluding significant market sensitive matters reserved for Board, is responsible for determining whether an announcement is released to the ASX, and approving the form of that announcement.

The Board and the ELT are provided with copy of all market announcements after confirmation of release by the ASX. Should a new or substantive investor / analyst presentation be created for a presentation, the Continuous Disclosure Policy mandates that such presentation is provided to the Market, via ASX release, immediately before the information is disclosed in the presentation.

As the Company has the ability to electronically communicate with its shareholders, the Company is considering providing a copy of the release directly to its shareholders immediately following confirmation of release by the ASX.

In addition, the Company posts all information released to the ASX on our website at www.collectionhouse.com.au/investors-asx-announcements.

Annual General Meeting

Shareholder participation at our Annual General Meeting (AGM) is encouraged and shareholders are provided the opportunity to participate.

Given the current dynamic environment, Shareholders, including those who are unable to participate, will be encouraged to participate by submitting questions or commentary ahead of the AGM and attend online or by phone. Shareholders will also have an opportunity to provide questions prior to the AGM or ask questions during the AGM.

Where appropriate, questions or comments of a similar nature may be collated, read and answered at the AGM. Shareholders will be provided with the transcript of the AGM question and the written answers after the close of the AGM.

Shareholders can appoint a proxy (including the Chairman) to vote on their behalf. It is the Company's practice to conduct voting on all resolutions by poll.

After the AGM a record of the voting at the AGM is made available to the market, via the ASX platform, and after confirmation of release, on our website at www.collectionhouse.com.au/investors-AGM.

Security holders

The Company seeks to provide its shareholders with information that is timely, of high quality and relevant to their investment.

Extensive information is provided on the Company's Investor Centre at www.collectionhouse.com.au/investors and includes links to:

- All ASX communications, daily and historical share price information, annual reports and financial statements, presentations, notices of meetings of Shareholders and accompanying memorandums and other important information about the Company.
- The names, and a brief biographical for each of the Company's Directors and Senior Executives.
- The Constitution, the Board of Directors' Charter, the Committee Charters (Audit and Risk Management Committee, PDL Investment Committee and the Remuneration and Nomination Committee).



- The corporate governance policies, including the current Corporate Governance Statement.
- Key company dates and if applicable, the venue.
- Contact details of our securities registry.
- Make Shareholder enquiries with the Company at any time (via the Investor Enquiries link on our website, http://www.collectionhouse.com.au/contact.

Our website is regularly updated for shareholders with communications including the Company's ASX Announcements, Annual Report, Notice of Meeting and other updates.

Electronic communications

The Company invites its shareholders to make queries and provide feedback. Investors can communicate directly via an email enquiry form or alternatively, contact via phone available on our website <u>www.collectionhouse.com.au</u>.

The Company has an Investor Relations Guideline which seeks to promote effective communication with its Shareholders. The Guideline explains how information concerning the Company will be communicated to Shareholders. The communication channels include:

- Collection House's Annual Report
- Disclosures made to the ASX
- Notices of Meeting and other Explanatory Memoranda
- Investor presentations.

Shareholders are able to make enquiries with the Company at any time through the Investor Enquires page on the Company's website.

Since the 2011 AGM, and in continuance of promoting the speed, convenience and environmental friendliness of electronic communications, the Company has enabled Shareholders to directly send and receive electronic communications from the Company's share registry.

Shareholders are encouraged to provide the Company's share registry, ComputerShare, with their email address so that the Company may communicate important information efficiently. ComputerShare's contact details are provided on our website at www.collectionhouse.com.au/investors.

Payments

Payments are made electronically except in situations where it is not possible to make electronic payments.

Recognise and Manage Risk

The Company is exposed to financial and non-financial risks. The Board recognises that risk management is an integral part of the industry in which the Company operates. The Board is responsible for, and has established, policies for the oversight and management of risk and has adopted a formal Risk Management Policy and Framework.

Risk Management Framework

Management of risk is overseen by the Board. The ARMC oversee, review and report back to the Board on the integrity and soundness of the Risk Management Policy and Framework (the Framework) to ensure that it not only identifies and manages risk, but also identifies opportunities for the Company that can create additional value.

The ARMC reviews and makes recommendations to the Board on:

- the adequacy of the Company's processes for managing risk
- any incident involving fraud or other breakdown of the Company's internal controls
- the Company's insurance program, having regard to the Company's business and the insurable risks associated with the Company's business operations.

The Framework seeks to govern all of the Company's systems, policies, procedures and processes in order to identify, measure, evaluate, monitor, report and control or mitigate any identified internal or external risk. The Framework encompasses three documents:



- The Risk Appetite Statement stipulates the level of risk that is acceptable by the Board for our business operations.
- The Risk Management Policy stipulates the Board and ELT's expectations in relation to the Company's response when identifying, measuring, monitoring and mitigating risk; and
- The Strategic Plan identification and stipulation of the Company's approach to implementing and achieving its strategic objectives.

During the reporting period, the ARMC conducted a review of the Framework and is satisfied that the Framework continues to be sound and that the entity is operating with due regard to the Risk Appetite Statement that was set by the Board.

Exposure to Environmental, Social and Governance Risks

Environmental, social and governance risks have the potential to adversely affect the Company and the achievement of its overarching principles.

To address some of the risk involved, the Company has focused on four key active areas:

- Supporting the Community The Company supports the communities in which it operates through initiatives such as community partnerships, Corporate Giving Program and Community Volunteering Program.
- Protecting the Environment The Company maintains sustainable business practices as demonstrated through the application of our Environmental Management Policy and related initiatives.
- Respect for the Law The Company maintains a strong commitment to the spirit and intent of the law, relevant legislation and the regulatory requirements for each jurisdiction we operate in.
- Engaging Stakeholders The Company preserves constructive engagement with stakeholder groups consistent with our commitment to open and transparent business practices.

Internal Audit

The role of the Company's internal audit function, also called the 3rd Line of Accountability, is to provide independent and objective assurance and related consulting services to the ELT, as well as the ARMC and the R&NC.

The Company established an internal audit function in 2004 to assist the Company to accomplish its objectives. This is achieved by bringing a systematic, disciplined approach to evaluating and continually improving the effectiveness of its risk management and internal control processes.

Internal Audit has a direct reporting line to the CEO who has a direct reporting line to the Chair of the ARMC. The ARMC annually reviews the Internal Audit Plan for the upcoming year, and makes recommendations for its endorsement. At each meeting of the ARMC, a standing item is the review of the scope of the approved Audit plan. This is together with Internal Audits findings and recommendations, management responses, and risk mitigation/corrective action strategies.

The scope of work of the Internal Audit Department is to determine whether the Company's Framework for risk management, internal controls, and corporate governance processes, as designed and implemented, are adequate and functioning – together with reporting its findings directly to the CEO.

The Internal Audit mission and scope of work is documented in the Internal Audit Charter, which also stipulates that audit activities are carried out in accordance with professional accounting standards, the Institute of Internal Auditors' International Professions Practice Framework, including the Core Principles for the Professional Practice of Internal Auditing (Standards) and the Definition of Internal Auditing. The Internal Audit Charter is also subject to annual review by the ARMC.

Internal Audit responsibilities include:

- delivering an independent assessment of financial, regulatory, and operational risks and control effectiveness to the Board and ELT;
- providing assurance to the Board and the ELT on the adequacy and effectiveness of risk management, the Framework, internal control and governance processes;
- providing assurance to the Board and the ELT that the Company's financial and operational controls are designed and operating in an efficient, effective, economical and ethical manner within acceptable risk



and within the risk appetite of the Company;

- operational (performance) auditing reviews of operating or business processes focusing on the efficiency and effectiveness of these processes and the associated management controls;
- compliance auditing reviews of compliance or conformity with relevant legislation, regulations, internal instructions, codes and guidelines;
- systems auditing reviews of information technology and telecommunications which examine the IT environment and application controls;
- financial auditing reviews of the adequacy of internal accounting controls involving the accuracy, completeness and validity of financial information and financial reports and of the underlying accounting systems and records.

Internal Audit also monitors and reports on progress in addressing significant controls and risk issues.

External Auditor

The Board is committed to safeguarding the integrity of the Company's corporate reporting, and aims to ensure reporting is accurate, reliable and presents a reliable and accurate view of the Company's financial position and its performance, and has been based on a sound system of risk management and internal controls.

KPMG was appointed as the Company's External Auditor (External Auditor) at the 2016 Annual General Meeting (AGM). The External Auditor provides an independent opinion on whether the Company's financial statements provides a reliable and accurate view of the Company's financial position and performance.

In support of the Board's commitment, the Board requests and requires as part of the auditor appointment, the external auditor who conducted and supervised the audit of the Company's financial results together with its internal controls, attends our Annual General Meeting each year. This is for the purpose of supporting the audited financial reports and to answer any relevant questions from our Shareholders concerning the audit.

The Board's requirements of the External Auditor, including rotation requirements, are contained in the Investor Relations Guideline.

The External Auditor may only be appointed or dismissed with the ARMC's approval. The External Auditor has free and unrestricted access to all of the Company's information, people, property and records to discharge their mandate.

A statement of the Board's satisfaction that the non-audit services provide by KPGM did not compromise the auditor independence requirements is provided in the Director's report on page 34 of the 2020 Annual Report.

Remuneration

Remuneration is a key focus for investors and our Shareholders. The Board is charged and responsible to balance the:

- Company's desire to attract and retain high quality Directors and to attract, retain and motivate Senior Executives
- need to ensure incentives for Senior Executives encourage them to pursue the growth and success of the Company (both in the short-term and over the longer-term) without taking undue risks
- need to ensure incentives for Non-Executive Directors do not conflict with their obligation to bring an independent judgement to matters before the Board
- Company's commercial interest by not excessively over-remunerating.

The Board has delegated responsibility to the R&NC to assist the Board in discharging its responsibilities on matters relating to:

- the Company's remuneration policy, including short, and long term, incentives, recognition programs, and other people related policies;
- remuneration arrangements, in conjunction with the Chair of the Board, for the CEO, the ELT, and other senior managers of the Company.

The R&NC seeks to ensure the Company's people and remuneration practices and incentive programs are aligned to the Company's Remuneration Policy and principles. Detailed information regarding the



Company's remuneration practices is provided in the Remuneration Report contained in the Directors' Report section of the Annual Report. Senior Executives were evaluated following the end of the financial year in accordance with the processes described in the Remuneration Report. No individual Director or Senior Executive was involved in deciding their own remuneration.

The Board is solely responsible for considering remuneration, including the review and recommendation of appropriate Directors' fees, which the Company is to pay to Non-Executive Directors.

The Board, with the assistance of the R&NC, also considers how the remuneration policies are applied to the CEO, ELT member and other senior managers, including any equity-based remuneration plan that may be considered, subject to Shareholder approval (where required). When considering the entitlement of members of the ELT and senior managers to short-term incentive (STI), and long-term incentive (LTI) payments and entitlements, the Board exercises its discretion in relation to the payment of these benefits. This includes having regard to the overall performance of the ELT Member or senior manager against objectives set by the Board, and the overall performance of the Company. Details of STI and LTI schemes are set out in the Remuneration Report of the Directors' Report section of the Annual Report.

The objectives of the Company's remuneration policies are to ensure that:

- Senior Executives are motivated to pursue the long-term growth and success of the Company.
- There is a clear relationship between performance and remuneration.

The Company will reduce, cancel or claw back any performance-based remuneration in the event of serious misconduct or a material misstatement of the Company's financial statements.

An evaluation process is conducted annually and is followed by the determination of appropriate remuneration for each ELT member and senior management. The CEO's performance review is undertaken by the Chair of the Board who then makes recommendations to the Board through the R&NC. The performance review of the ELT is undertaken by the CEO and approved by the Board through the R&NC.

During the reporting period, the Board, with the assistance of the R&NC, reviewed the performance of the CEO, the ELT and the Company. The R&NC appointed Mercer to review and benchmark the remuneration of the CEO, the ELT and the Company.

In light of the current dynamic environment, together with the re-capitalisation process, the Board has determined that no incentives will be issued for the reporting period.

The CEO and each member of the ELT have written agreements setting out their employment terms. The Company's Fit and Proper Policy requires background checks to be undertaken prior to appointing senior executives, including fit and proper assessments for persons appointed to a 'responsible person' role.

For more information on the Company's remuneration arrangements, refer to the Remuneration Report on pages 21 to 35 of the 2020 Annual Report.

Gender Pay Equity

The Company seeks to eliminate gender pay inequality. The Company continues to reduce the minimal pay gap between what we pay men and women in similar roles. Over the 2020 financial year, gender pay equity improved after engaging and conducting an external review of salary banding.

We also review pay equity throughout the year, and as part of the annual remuneration review process.